



United States Department of Agriculture  
Research, Education and Economics  
Agricultural Research Service

June 1, 2004

SUBJECT: Letter of Reference: Mr. Nathan Martinez  
NM Industrial Services LLC  
Denver, CO

To Whom It May Consider:

I have worked with Mr. Nathan Martinez on four construction projects starting from 1999 to present. The relationship that I have with Mr. Martinez is that I am responsible to take care of all new constructions and Repair & Maintenance (R&M) projects covering 8 states. My duties are to develop the contract documents which the design drawings, specifications, and cost estimate, and serve as the Project Manager after the project is awarded.

During the years, I have worked with Mr. Martinez and have nothing but exceptionally fine dealings with him. The quality of the work that they provided on our projects has always been completed and professional. Contract completion schedules were always met. Mr. Martinez was the superintendent on the projects and he worked well together with his employees and subcontractors to layout and coordinate the schedule of materials and workers. Based upon his years of experiences, Nathan has provided solutions and recommendations to us when problem or issues come up during the construction. Also, he has listened to our needs and is willing to implement our requests. During the final inspection, I found little or minor punch list items that needed to be done for the final close out of the projects. Mr. Martinez has always demonstrate a friendly and straightforward working relationship with the customers and subcontractor personnel.

I have no reservations about Mr. Martinez's character and experience to be an excellent candidate for SBA's 8(a) program.

If you have any questions, please call me at (970)492-7011 or E-mail:  
[benny.wong@ars.usda.gov](mailto:benny.wong@ars.usda.gov).

Sincerely,

A handwritten signature in black ink that reads "Ben Wong".

Ben Wong  
Area Engineer



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